

Candidate Guide on Aon Assessments for SMU Admissions Test



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Overview

This is a step-by-step guide on how to access the online SMU Admissions Test. The SMU Admissions Test assesses 3 main components: Numerical Reasoning, Verbal Reasoning and Inductive Reasoning. Details of these assessments will be provided in this guide. You should familiarise yourself with these details before attempting the SMU Admissions Test.

Things to prepare:

- Computer/Tablet/Mobile Phone with *stable* internet connection
- Calculator (scientific calculators are not required)
- Blank paper and pen/pencil for taking notes and rough work

mapTQ System Walk-Through

For Candidates



04 Keying in Personal Details



06 Assessment Main Page



Receiving login-ID (email)

Once you have submitted your application, you will receive an **email** from SMU Admissions with the assessment details. Please take note of your **unique Login ID**.

Admissions Test Invitation: SMU Postgraduate Programmes				
	← Reply	Keply All	\rightarrow Forward	•••
		1	Tue 2/15/2022	2 2:17 PM
Expires 5/17/2023				
We removed extra line breaks from this message.				_
1. Cognitive Assessment				
You will be assessed on 3 areas:				
i. Verbal Reasoning				
ii. Numerical Reasoning				
III. Inductive Logical Reasoning				
Here's what you'll need:				[
• A quiet, comfortable space.				
• This is a timed assessment and you should allocate approximately 40 minutes to complete the Cognitive Assessment. You can take a break between each component. However, if you exit the as	ssessment befo	e completion, you	u will not be able	e to
continue from where you previously left off.				
To familiarise with the assessment format, refer to the Candidate Guide here:				
Step 1: Remote Proctor Tool Website: http://www.smusg.remoteproctor.com				
You will be proctored during the test. Kindly download the Remote Proctor Now (RPNow) software and complete identification procedures before you commence. Please ensure that you have a	webcam, micro	hone, and a stabl	e network. You i	may
test your system here https://syscheck.rpexams.com/				
Do not close the RPNow application until you've completed the SMU Admissions Test. Unique Login ID				
Note: RPNow is best accessed using Google Chrome or Mozilla Firefox. Internet Explorer and Safari are not supported.				
Step 2: Test Login Instructions				
Please access the following link: https://smu.mapTQ.com Your Login-ID is: 8sh-3ug-sgw				

Remote Proctoring (http://www.smusg.remoteproctor.com)

The email from SMU Admissions will also contain instructions for remote proctoring.

You will be proctored during the test. Kindly download the **Remote Proctor Now** (**RPNow**) software and complete identification procedures before you commence.

Please ensure that you have a webcam, microphone, and a stable network.

You may test your system here https://syscheck.rpexams.com/

Do not close the RPNow application until you've completed the SMU Admissions Test.

Note: RPNow is best accessed using Google Chrome or Mozilla Firefox. Internet Explorer and Safari are not supported.



Logging into mapTQ

Once you are on **RPNOW application**, proceed to <u>https://smu.maptq.com</u> to key in your unique **Login ID.**



Personal Details

Check your demographic data accordingly update if necessary. Otherwise, click "Next".

AON		
Language Help		🕞 Logout
Personal details		
Please fill in the requested information below. All required information is marked with * .		
Login ID		~
Personal Information Note: We only ask your title in case we need to use it for a report at a later stage.		^
Title		
Ms v	First Name	
First Name		
Last Name *	Last Name	
▲ Last Name	Email Address	
E-mail		
		Next



Personal Details

Fill in all information accordingly and click "Next".

The following data will be used to evaluate this instrument. Be assured that your data will	
be handled in the strictest of confidence. Any later usage or publication of this information	
vill be only in anonymous form with no connection to your name or any other personal dentification data whatsoever. We appreciate your belo	
achaneadon data whatsoever. We appreciate your help.	
/ear of Birth	
Please choose	~
Country	
- Please select -	~
	Next

Educational Information	^
How many years of education after mandatory school do you have?	
Please choose	~
Do you hold a university degree?	
⊖yes ⊖ no	
How many years of work experience do you have?	
Please select	~
How many years of management experience do you have?	
Please select	~
What is your main area of occupational experience?	
Please select	~
	Next

Privacy Notice

Please read through the **Privacy Notice** to understand Aon's information data processing practices. Thereafter, click "**Save**".

Aon is a leading global professional services firm providing a broa commitment reflects the value we place on earning and keeping t	ad range of risk, retirement, and health solutions. Aon is committed to protecting your privacy. This he trust of our customers, business partners, and others who share their personal information with us.
What does this Privacy Notice do?	
This Privacy Notice ("Notice") explains Aon's information data pro	cessing practices, namely our talent services. This includes our assessment and feedback systems.
Who are we?	
Throughout this Notice, "Aon" refers to Aon Assessment GmbH, a contact us regarding information contained within this Privacy Not	is well as its affiliated companies and subsidiaries (also referred to as "we", "us", or "our"). You can tice a
Aon Assessment GmbH	Tick this box after you have read
✓ I have read and understood the <u>Privacy Notice</u>	through the privacy notice.

Assessment Main page

AON									
Personal Information	Privacy Notice	Language	Help					🕞 Logout	
Welcome to Your	Assessment								
Below is a list of assessme Make sure you are in a cor Before you begin each tasl	nt tasks. Please con nfortable environmer <, select the languag	nplete all of these nt where you can e you are most co	tasks. concentrate uninterrup omfortable completing i	ted. n.					
Tasks to Complete	e			Ass	essment Progress			0 / 33 minute	s
Numerical Reason	ing (mobile consum	er compact)		~	() ~ 9 minutes	English (US)	~	START >	
🗏 Verbal Reasoning	(mobile consumer c	ompact)		~	() ~ 9 minutes	English (US)	~	START >	
Inductive-logical T	hinking (cls)			~	() ~ 15 minutes	English (US)	~	START >	
Pend	ing		ැබූ In progress		Completed and	sent	Please	Error contact support	

TO NOTE:

During the test, please keep the test window open.

To avoid being blocked from the test, do not close the browser, do not refresh the page and do not click the 'Back' button.

Assessment Details

Practice Questions for Each Assessment







Numerical Reasoning

This test assess your ability to analyse and evaluate data from tables and diagrams.

In this test, you will be presented with statements that need to be evaluated individually. Your task is to evaluate if the individual statements are true based only on the information contained in the brief (different data sheets). First, read the statement then select and look at the data sheet you need for the evaluation of that statement.

After doing so, evaluate the statement. Select TRUE if the statement is absolutely true, based on the information in the brief. Select FALSE if the statement is absolutely untrue, based on the information in the brief. Select CANNOT SAY if you cannot say without further information whether the statement is true or false based on the information in the brief.

You will be given 6 minutes to complete 18 statements. Not everyone will be able to complete all 18 statements. At the end of 6 minutes, your answers will be automatically submitted.

Please make sure that you have a calculator, a pen/pencil and rough paper.

You may view a demo of this test here: <u>Aptitude Test to Measure Numerical Reasoning - scales numerical by</u> <u>Aon | AON (aon-assessment-solutions.com)</u>



Numerical Reasoning – instructions

\equiv Aon // Numerical Reasoning

You have completed the examples and should now have understood how this test works. If not, please go back to the instructions and the examples by clicking 'introduction'.

Please note:

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- The test includes 18 statements. You will be given 6 minutes to complete these 18 statements.
- The test cannot be interrupted once you have started it.
- The test requires you to work quickly and accurately.
- The information on the data sheets will not change during the test.
- Each statement relates to only one data sheet, you need to find and refer to that data sheet. If not otherwise stated, all figures are related to the company Evergreen Ltd.
- Every statement has only one correct answer. You may change your answer by highlighting it.
- The test will end automatically after 6 minutes. You can submit your answers and stop the test before this time if you have answered all questions.
- The time will start to count automatically when the first statements appears on the screen.

Press 'next' in order to start the test.





Numerical Reasoning – candidate view





Numerical Reasoning – *candidate view*

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⊠ true	⊠ false	□ c	annot say	

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**You may submit your responses after you have responded to all questions. If the timer runs out, your responses will be automatically submitted.

In this practice case study, you have been presented 6 data sheets and 4 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Financial year	Year 7	Year 6	Year 5
Revenues	35 781	53 639	55 131
Costs	28 595	45 019	48 103
Gross profit	7 186	8 620	7 028
Other costs	2 091	1 024	478
Operating income	5 095	7 596	6 550
Wound dressing/ Foot care	3 926	3 537	3 908
Detergents and cleaners	4 319	4 557	5 1 7 0
Adhesives	2 589	2 633	2 615
Cosmetic line 'Man'	744	2 717	2 837
Cosmetic line 'Woman'	4 024	6 031	7 625
Cosmetic line 'Young Beauty'	3 523	1 516	3 670
Profit/loss share from corporate investments	- 887	- 365	- 300
Revenues from selected product lines	1 1 2 3	295	1 326
Total revenues	19 361	20 921	26 851



Data Sheet 2

All amounts stated in million dollars

Evergreen Ltd.'s Income Data Sheet 1



In this practice case study, you have been presented 6 data sheets and 4 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.



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In this practice case study, you have been presented 6 data sheets and 4 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.



Financial year	Year 7	Year 6	Year 5
Personnel costs	11 358	13 360	13 526
Material costs	1 291	1 334	1 090
Energy costs	230	357	568
Depreciation of production facilities	2 188	2 343	2 215
Costs of external services	761	1 080	1 1 5 1
General administrative costs	792	891	762
Research and development costs	759	3 002	4 003
Marketing and distribution costs	2 883	3 182	2 921
EDP expenditures	62	871	771
Restructuring costs	583	294	125
Total costs	20 907	26 714	27 132

All amounts stated in million dollars

<u>Return on Equity</u> Data Sheet 5



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Practice Case Study – Question Statements

In this practice case study, you have been presented 6 data sheets and 4 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Statement 1

Arklight has a market share of about 20% in the segment "Cosmetics & Personal Hygiene for Men".

Statement 2

Evergreen's ratio of revenues to costs was not exactly identical in the financial years 7 and 6.

Statement 3

The Roger & Tample share's return on equity in FY 4 was over 10 times higher than in FY 6.

Statement 4

The market share of the cosmetic line "Young Beauty" will probably also increase in line with the growth of the market share of the cosmetic line "Man" from the current financial year (FY) until the year after the next financial year (FY+2).



Practice Case Study – Answer Key

In this practice case study, you have been presented 6 data sheets and 5 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Statement 1

Arklight has a market share of about 20% in the segment "Cosmetics & Personal Hygiene for Men". Answer: Cannot Say Rationale: There is no data sheet containing information on cosmetics and personal hygiene for men. Difficulty: Easy

Statement 2

Evergreen's ratio of revenues to costs was not exactly identical in the financial years 7 and 6. Answer: True Rationale: (Data Sheet 1) Evergreen's revenue to cost ratio in FY 7 is about 3:2 but 19:16 in FY6. Difficulty: Medium

Practice Case Study – Answer Key

In this practice case study, you have been presented 6 data sheets and 5 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Statement 3

The Roger & Tample share's return on equity in FY 4 was over 10 times higher than in FY 6. Answer: True Rationale: (Data Sheet 5) Roger & Tample's return on equity is 2.76 in FY4 and 0.27 in FY6. Difficulty: Medium

Statement 4

The market share of the cosmetic line "Young Beauty" will probably also increase in line with the growth of the market share of the cosmetic line "Man" from the current financial year (FY) until the year after the next financial year (FY+2). *Answer: True Rationale: (Data Sheet 4) Growth of "Young Beauty" from FY to FY+2 is approx. 13% while growth of "Man" from FY to FY+2 is approx. 12%*

Difficulty: Hard

Verbal Reasoning

This test assess your ability to analyse and evaluate data from written information.

In this test, you will be presented with statements that need to be evaluated individually. Your task is to evaluate if the individual statements are true based only on the information contained in the brief (different data sheets). First, read the statement then select and look at the data sheet you need for the evaluation of that statement.

After doing so, evaluate the statement. Select TRUE if the statement is absolutely true, based on the information in the brief. Select FALSE if the statement is absolutely untrue, based on the information in the brief. Select CANNOT SAY if you cannot say without further information whether the statement is true or false based on the information in the brief.

You will be given 6 minutes to complete 18 statements. Not everyone will be able to complete all 18 statements. At the end of 6 minutes, your answers will be automatically submitted.

You may view a demo of this test here: <u>Aptitude Test to Measure Verbal Reasoning - scales verbal by Aon</u> <u>AON (aon-assessment-solutions.com)</u>

Verbal Reasoning – *instructions*

\equiv Aon // Verbal Reasoning

You have completed the examples and should now have understood how this test works. If not, please go back to the instructions and the examples by pressing 'introduction'.

Please note:

- The test includes 18 statements and you will be given 6 minutes to complete the test.
- The test cannot be interrupted once you have started it.
- The test requires you to work quickly and accurately.
- The information on the data sheets will not change during the test.
- Each statement relates to only one data sheet, you need to find and refer to that data sheet.
- Each statement has only one correct answer. You may change your answer by highlighting it.
- The test will end automatically after 6 minutes. You can stop the test before this if you have evaluated all statements.
- The time will start to count automatically when the first statement appears on the screen.

Press 'next' in order to start the test.





Verbal Reasoning – candidate view





Verbal Reasoning – *candidate view*

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**You may submit your responses after you have responded to all questions. If the timer runs out, your responses will be automatically submitted.

In this practice case study, you have been presented 6 data sheets and 4 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Umbrella organzation: It supports the Executive Board in managing the entire group. Some members of the umbrella organization are simultaneously members of the Executive Board. Hans Paris is one of the Executive Board members. Subordinated to the umbrella organization are **three product divisions:**

Clean & Wash (CW): Clients are normally private households and cleaning firms as well as small and large companies from the gastronomy industry. Each brand has its own product positioning. CW offers cleaning products worldwide.

Cosmetics and body (CB): This is Evergreen Ltd's largest and most important division and produces cosmetics and personal hygiene articles for customers of all ages. The target group are women, but also increasingly men.

Glue & Hold (GH): GH produces glue and adhesives. Although this division is rather insignificant, the group will not withdraw from this sector in the foreseeable future as it is of strategic importance.



In this practice case study, you have been presented 6 data sheets and 4 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Strengthening of market position:

International High Growth Brands: Evergreen Ltd. acquired foreign brands in the USA which had men, young women and girls as their target groups. A few of these brands include cosmetic products. In line with this strategy, health products have been sold off in order to free resources for the faster growing brands.

Brands in International top positions: The market positions of these brands were improved through qualified brand growth and the increase of market share. Additionally, costs were reduced due to the restructuring or by making use of synergies across the brand families.

Brands with Regional Strength: For an individual positioning of certain brands, Evergreen Ltd. acquired different European regionally active cosmetic manufacturers whose marketing strategies are tailored to their respective region.



In this practice case study, you have been presented 6 data sheets and 4 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Corporate governance principles: All divisions and the umbrella organization as well as all subsidiaries are obliged to comply with these principles. They include:

Shareholder's rights: The acquisition and free sale of shares, the exercise of voting rights as well as the right to a share of the company's profits.

Duties of the Executive Board and Supervisory Board: They are obliged to act in the interest of Evergreen Ltd. The Executive Board decides on the strategy of the company and must inform the Supervisory Board about the status of the group on a regular basis. When the Executive Board decides on the company strategy, the Supervisory Board must approve of this.

Compensation: The compensation of the members of the Executive Board will be determined by the Supervisory Board whereas the Executive Board decides on the compensation of the group's senior managers.

Transparency: Is not guaranteed if financial reports are not provided in a timely manner, at best every financial quarter.



In this practice case study, you have been presented 6 data sheets and 4 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Adhesives: Adhesives include special glue as well as all-purpose glue and glue for special materials and glue sticks.

Cleaning agents: Evergreen Ltd. produces washing and washing up liquids as universal and special products. Due to increasing product diversification, Evergreen Ltd. offers special detergents for lime depositions, bacteria, fungi and various surfaces.

Beauty care products: For beauty care the company offers products for personal hygiene. These include, among others, body lotions, oils and creams. Cosmetics include beauty products and additionally facial and hair care products. All cosmetic and personal hygiene products are tailored to either female or male requirements.

Customer inquiries: Adhesives, washing agents and detergents as well as cosmetics are handled through service hotlines and e-mail. The target is a competent handling of inquiries within a short period of time.

Products & Services Data Sheet 4

In this practice case study, you have been presented 6 data sheets and 4 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Cosmetics & Body: In the USA, cosmetics are offered to young girls and women; in Australia, Japan, Singapore and Brazil rather to older women.

Clean & Wash: Washing agents are offered in Europe, the USA, Asia and Australia as well as detergents. Evergreen Ltd. also offers washing up liquid in some of the countries where they offer detergents.

Glue & Hold: The regional focuses are Europe, Asia, North and South America. Adhesives produced in these countries are intended for trade and construction.

Regional focus: In Europe, especially in Germany, Evergreen Ltd. has a strong position in all company divisions. If the number of employees is taken as a criterion, Evergreen Ltd's most important branch office is Munich.



In this practice case study, you have been presented 6 data sheets and 4 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Dr. Hans Paris: Chairman of the Executive Board and an industrial engineer. He has been a member of the Executive Board for the past five years. After completing his PhD in San Francisco he has been working in the marketing department of the American cosmetic group Roger & Tample for the last 10 years.

Laura Simmons: Head of HR. After her apprenticeship with Evergreen Ltd, she studied business and returned to the area of management development at Evergreen Ltd; she became Head of HR after having worked in New York and Los Angeles.

Michael Fuller: Head of Finance/Controlling (FC) and a fully qualified lawyer. First, he worked as a lawyer in the sector of law on trading securities, but then started working as head of the Legal Department of Evergreen Ltd, after three years, he became Head of FC.

Dr. Howard Knowles: Head of Marketing and Sales and a certified economist. He used to work for a consumer goods manufacturer in different asian countries (Malaysia and Hong Kong, among others) for ten years before he started working for Evergreen Ltd as a country manager after receiving a very good offer.

Executive Board Data Sheet 6

Practice Case Study – Question Statements

In this practice case study, you have been presented 6 data sheets and 4 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Statement 1

All members of Evergeen Ltd's Executive Board are members of the umbrella organization.

Statement 2

Evergreen Ltd's product division Cosmetics & Body also has women with demanding skin as a target group.

Statement 3

The adhesives which are manufactured in Europe, Asia and America are conceived for the office, home and school use.

Statement 4

If the Supervisory Board has approved a decision by the Executive Board then in accordance with Evergreen Ltd's corporate governance principles the decision must relate to the corporate group's strategy.

Practice Case Study – Answer Key

In this practice case study, you have been presented 6 data sheets and 5 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Statement 1

All members of Evergeen Ltd's Executive Board are members of the umbrella organization.

Answer: False

Rationale: (Data sheet 1) Some members of the Umbrella group are simultaneously members of the Executive Board. Difficulty: Easy

Statement 2

Evergreen Ltd's product division Cosmetics & Body also has women with demanding skin as a target group. Answer: Cannot Say Rationale: (Data Sheet 5) Although Cosmetics & Body is offered to women of diverse age range, the data does not specifically point to "women with demanding skin as a target group". Difficulty: Medium

Practice Case Study – Answer Key

In this practice case study, you have been presented 6 data sheets and 5 statements. Your task is to evaluate if the individual statements are true based only on the data sheets provided. Select between True, False or Cannot Say.

Statement 3

The adhesives which are manufactured in Europe, Asia and America are conceived for the office, home and school use. *Answer: True*

Rationale: (Data Sheet 4) Adhesives include special glue as well as all-purpose glue and glue for special materials and glue sticks. (Data Sheet 5) Adhesives produced in these countries are intended for trade and construction. Difficulty: Medium

Statement 4

If the Supervisory Board has approved a decision by the Executive Board then in accordance with Evergreen Ltd's corporate governance principles the decision must relate to the corporate group's strategy.

Answer: Cannot Say

Rationale: The data does not mention that the Executive Board only seeks the Supervisory Board for approval on the corporate group's strategy. Difficulty: Hard



Inductive-logical Reasoning

This test measures your ability to discover rules and interrelations from complex information.

In this test, you will see six tables containing a combination of numbers and letters. Each table has a colored marking either above or below. All tables with markings above belong to the same category. All tables with a marking below belong to the other category. All tables belonging to the same category have something specific in common regarding the combination of numbers and letters.

Your task is to discover the rule by which the tables are assigned to one of the two categories and solve the task by assigning the unassigned tables below to one of the two categories.

You will be given 12 minutes to attempt 12 question items. Most people are unable to complete all 12 items during the 12 minutes. At the end of the 12 minutes, your answers will be automatically submitted.

You may view a demo of this test here: <u>Aptitude Test to Measure Inductive-logical Thinking - scales cls by</u> <u>Aon | AON (aon-assessment-solutions.com)</u>

Inductive-logical Reasoning - instructions

\equiv Aon // Inductive-logical Thinking

You have now completed the examples and should understand the structure and operation of the test. You may repeat the instructions and the examples if necessary.

Please note:

- The test requires fast and accurate working.
- The test is made up of 12 items and you have 12 minutes to complete them. Most people cannot finish all 12 items in 12 minutes.
- You may freely select the order of the items by clicking on the control panel in the lower right corner and you may skip individual items for later completion. However, we recommend that you complete the items in the order they are presented.
- There is exactly only one solution for each item.
- If you are unsure what the right answer is, choose the answer that seems to be right to you. Avoid guessing.
- The timer starts automatically with the appearance of the first item on your screen.
- The test terminates automatically after 12 minutes. All tasks have to be completed in order to finish the test earlier.
- The test cannot be suspended after it has been started.

Make sure that you will not be disturbed or distracted during the test.







AON

Inductive-logical Reasoning



Inductive-logical Reasoning





**You may submit your responses after you have responded to all questions. If the timer runs out, your responses will be automatically submitted.















Difficulty: Easy

Blue Category: Tables contain only numbers.

Gold Category: Tables contain a combination of letters and numbers.

Answer: Middle 2 tables belong to the Blue Category while the first and last tables belong to the Gold Category.



Difficulty: Medium

Blue Category: Tables do not contain a set repetition of letters.

Gold Category: Tables must contain 4 "A" letters.

Answer: Middle 2 tables belong to the Blue Category while the first and last tables belong to the Gold Category.



Difficulty: Medium/Hard

Blue Category: Tables contain an even number of numerals and odd number of letters.

Gold Category: Tables contain an odd number of numerals and even number of letters.

Answer: First 2 tables belong to the Blue Category while the last 2 tables belong to the Gold Category.



Best of Luck!

We hope this guide has prepared you for the SMU Admissions Test!

For further queries on the SMU Admissions Test, please reach out to SMU via the respective admissions office.